

# **Independent Auditor's Report**

To the Board of Directors of MORI TRUST Hotel Reit, Inc.:

We have audited the accompanying financial statements of MORI TRUST Hotel Reit, Inc., which comprise the balance sheets as at August 31, 2017 and February 28, 2017, and the statements of income, statements of changes in net assets, statements of cash distributions and statements of cash flows for the period from March 1, 2017 to August 31, 2017 and the period from March 1, 2016 to February 28, 2017, and the notes to financial statements, and the supplementary schedules.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statement audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of MORI TRUST Hotel Reit, Inc. as at August 31, 2017 and Feburuary 28, 2017, and their financial performance and cash flows for the period from March 1, 2017 to August 31, 2017 and the period from March 1, 2016 to Feburuary 28, 2017 in accordance with accounting principles generally accepted in Japan.

KPMG AZSA LLC

December 27, 2017 Tokyo, Japan

# Asset Management Report MORI TRUST Hotel Reit, Inc. 3rd Fiscal Period

(March 1, 2017 – August 31, 2017)

#### 1. Methods of Preparation of Financial Statements

The financial statements of MORI TRUST Hotel Reit, Inc. have been prepared in accordance with the Ordinance on Terminology, Forms, and Preparation Methods of Financial Statements, etc. (Ministry of Finance Ordinance No.59 of 1963, as amended; hereinafter the "Ordinance on Financial Statements, etc.") as well as the Ordinance on Accountings of Investment Corporations (Cabinet Office Ordinance No. 47 of 2006, as amended) under the provisions of Article 2 of the Ordinance on Financial Statements, etc.

Unless otherwise specified, amounts have been rounded down to the nearest thousand yen in the accompanying financial statements and the notes thereto, as permitted by the Financial Instruments and Exchange Act of Japan. As a result, the totals shown in the financial statements and notes thereto do not necessarily agree with the sum of the individual amounts.

### 2. Consolidated Financial Statements

MORI TRUST Hotel Reit, Inc. does not prepare consolidated financial statements because it has no subsidiaries.

# 1. Financial statements

(1) Balance sheets

	Previous fiscal period	(Thousands of ye Current fiscal period
	(as of February 28, 2017)	(as of August 31, 2017)
Assets		
Current assets		
Cash and deposits	2,179,729	2,952,743
Cash and deposits in trust	1,649,608	1,632,208
Consumption taxes receivable	1,213,064	-
Prepaid expenses	8,270	6,846
Deferred tax assets	34	8
Other	47	
Total current assets	5,050,755	4,591,806
Non-current assets		
Property and equipment		
Buildings in trust	16,810,983	16,812,078
Accumulated depreciation	(342,527)	(653,906
Buildings in trust, net	16,468,456	16,158,171
Structures in trust	5,640	5,640
Accumulated depreciation	(876)	(1,665
Structures in trust, net	4,763	3,974
Land in trust	85,644,447	85,644,447
Total property and equipment	102,117,667	101,806,593
Intangible assets		
Software	1,770	2,770
Total intangible assets	1,770	2,770
Investments and other assets		
Guarantee deposits	10,000	10,000
Long-term prepaid expenses	3,151	237
Total investments and other assets	13,151	10,237
Total non-current assets	102,132,588	101,819,601
Total assets	107,183,344	106,411,408

		(Thousands of yen)
	Previous fiscal period	Current fiscal period
	(as of February 28, 2017)	(as of August 31, 2017)
Liabilities		
Current liabilities		
Operating accounts payable	9,001	107,402
Short-term loans payable	23,000,000	22,000,000
Accounts payable	124,400	115,657
Accrued expenses	31,465	32,133
Distribution payable	-	5,352
Income taxes payable	1,921	781
Accrued consumption taxes	-	153,753
Advances received	406,664	406,576
Deposits received	2,689	211
Total current liabilities	23,576,143	22,821,868
Non-current liabilities		
Long-term loans payable	27,500,000	27,500,000
Tenant leasehold and security deposits	4,554,473	4,554,473
Total non-current liabilities	32,054,473	32,054,473
Total liabilities	55,630,616	54,876,341
Net assets		
Unitholders' equity		
Unitholders' capital	50,000,000	50,000,000
Surplus		
Unappropriated retained earnings (undisposed loss)	1,552,727	1,535,066
Total surplus	1,552,727	1,535,066
- Total unitholders' equity	51,552,727	51,535,066
Total net assets	*1 51,552,727	*1 51,535,066
Total liabilities and net assets	107,183,344	106,411,408

# (2) Statements of income

	D			ousands of y
	Previous fiscal period (March 1, 2016 –		Current fisca (March 1, 2	
	February 28, 2017		August 31, 2017	
Operating revenues		/	8,	,
Lease business revenues	*1, *2 2,26	54,917	*1, *2	2,302,32
Total operating revenues	2,26	54,917		2,302,32
Operating expenses				
Expenses related to property rental business	*1, *2 35	5,331	*1, *2	542,71
Asset management fee	8	39,314		91,40
Asset custody and administrative service fees	1	1,756		13,16
Directors' compensations		3,600		3,60
Other operating expenses	2	24,478		27,20
Total operating expenses	48	34,480		678,09
– Operating income	1,78	30,437		1,624,22
– Non-operating income				
Interest income		111		2
Interest on refund		_		96
Insurance income		236		40
Total non-operating income		348		1,38
		· ·		
Interest expenses	-	0,255		89,96
New investment unit issuance costs		1,030		
Other offering costs associated with the issuance of investment units	11	1,498		
Other		2,700		
Total non-operating expenses	18	35,483		89,96
Ordinary income	1,59	95,301		1,535,64
Income before income taxes	1,59	95,301		1,535,64
Income taxes - current		1,938		78
Income taxes - deferred		(34)		2
Total income taxes		1,903		81
- Net income	1,59	93,398		1,534,83
Retained earnings (undisposed loss) brought forward	(4	0,670)		22
Unappropriated retained earnings (undisposed loss)	1.55	52,727		1,535,06

# (3) Statements of changes in net assets

Previous fiscal period (March 1, 2016 – February 28, 2017)

Trevious fiscul period (inder		- , - ,			(Thousands of yen)	
		Unitholde	ers' equity			
	Surplus					
	Unitholders' capital	Unappropriated retained earnings (undisposed loss)	Total surplus	Total unitholders' equity	Total net assets	
Balance at beginning of current period	100,000	(40,670)	(40,670)	59,329	59,329	
Changes of items during period						
Issuance of new investment units	49,900,000			49,900,000	49,900,000	
Net income		1,593,398	1,593,398	1,593,398	1,593,398	
Total changes of items during period	49,900,000	1,593,398	1,593,398	51,493,398	51,493,398	
Balance at end of current period	*1 50,000,000	1,552,727	1,552,727	51,552,727	51,552,727	

Current fiscal period (March 1, 2017 - August 31, 2017)

Current fiscal period (March	1, 2017 Rugust 51	, 2017)			(Thousands of yen)	
	Unitholders' equity					
		Surj	plus			
	Unitholders' capital	Unappropriated retained earnings (undisposed loss)	Total surplus	Total unitholders' equity	Total net assets	
Balance at beginning of current period	50,000,000	1,552,727	1,552,727	51,552,727	51,552,727	
Changes of items during period						
Distribution of retained earnings		(1,552,500)	(1,552,500)	(1,552,500)	(1,552,500)	
Net income		1,534,838	1,534,838	1,534,838	1,534,838	
Total changes of items during period	-	(17,661)	(17,661)	(17,661)	(17,661)	
Balance at end of current period	*1 50,000,000	1,535,066	1,535,066	51,535,066	51,535,066	

# (4) Statements of cash distributions

		(yen)
	Previous fiscal period (March 1, 2016 – February 28, 2017)	Current fiscal period (March 1, 2017 – August 31, 2017)
I. Unappropriated retained earnings	1,552,727,664	1,535,066,442
II. Distributions (Distributions per unit)	1,552,500,000 (3,105)	1,535,000,000 (3,070)
III. Retained earnings brought forward	227,664	66,442
Calculation method of distribution amount	Pursuant to the policy for cash distribution set forth in Article 36, paragraph 1 of the Articles of Incorporation of MORI TRUST Hotel Reit, Inc., distributions shall be limited to the amount within profits, which shall be an amount exceeding ninety hundredths (90/100) of distributable profits, as stipulated in Article 67-15, paragraph 1 of the Act on Special Measures Concerning Taxation. In consideration of this policy, MORI TRUST Hotel Reit, Inc. will pay distributions of profits at the total amount of ¥1,552,500,000, which is the amount that does not exceed the unappropriated retained earnings and is the greatest value among integral multiples of 500,000, which is the number of investment units issued.	Pursuant to the policy for cash distribution set forth in Article 36, paragraph 1 of the Articles of Incorporation of MORI TRUST Hotel Reit, Inc., distributions shall be limited to the amount within profits, which shall be an amount exceeding ninety hundredths (90/100) of distributable profits, as stipulated in Article 67-15, paragraph 1 of the Act on Special Measures Concerning Taxation. In consideration of this policy, MORI TRUST Hotel Reit, Inc. will pay distributions of profits at the total amount of ¥1,535,000,000, which is the amount that does not exceed the unappropriated retained earnings and is the greatest value among integral multiples of 500,000, which is the number of investment units issued.

# (5) Statements of cash flows

	Previous fiscal period (March 1, 2016 – February 28, 2017)	(Thousands of yen Current fiscal period (March 1, 2017 – August 31, 2017)
Cash flows from operating activities	1001daily 20, 2017)	Hugust 51, 2017)
Income before income taxes	1,595,301	1,535,649
Depreciation	343,434	312,368
New investment unit issuance costs	1,030	_
Interest income	(111)	(21)
Interest expenses	70,255	89,963
Decrease (increase) in consumption taxes receivable	(1,213,064)	1,213,064
Decrease (increase) in prepaid expenses	(8,270)	1,424
Decrease (increase) in long-term prepaid expenses	(3,151)	2,914
Increase (decrease) in operating accounts payable	8,185	98,122
Increase (decrease) in accounts payable	82,592	(8,143)
Increase (decrease) in accrued consumption taxes	_	153,753
Increase (decrease) in advances received	406,664	(88)
Other, net	2,637	(2,443)
Subtotal	1,285,503	3,396,561
Interest income received	111	21
Interest expenses paid	(38,803)	(89,281)
Income taxes paid	(31)	(1,924)
Net cash provided by (used in) operating activities	1,246,780	3,305,376
Cash flows from investing activities		
Purchase of property and equipment in trust	(102,460,255)	(815)
Purchase of intangible assets	_	(1,800)
Proceeds from tenant leasehold and security deposits	4,554,473	-
Net cash provided by (used in) investing activities	(97,905,782)	(2,615)
Cash flows from financing activities		
Proceeds from short-term loans payable	83,500,000	_
Repayments of short-term loans payable	(60,500,000)	(1,000,000)
Proceeds from long-term loans payable	27,500,000	-
Proceeds from issuance of investment units	49,898,970	_
Distributions paid	-	(1,547,147)
Net cash provided by (used in) financing activities	100,398,970	(2,547,147)
Net increase (decrease) in cash and cash equivalents	3,739,968	755,613
Cash and cash equivalents at beginning of period	89,369	3,829,338
Cash and cash equivalents at end of period	*1 3,829,338	*1 4,584,951

(6) Notes to financial statements

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[Significant accounting policies]	
1. Method of depreciation of	(1) Property and equipment (including trust accounts)
non-current assets	The straight-line method is used.
	The useful lives of major property and equipment components are as follows:
	Buildings in trust 7 to 72 years
	Structures in trust 2 to 7 years
	(2) Intangible assets
	The straight-line method is used.
	Internal-use software are amortized by the straight-line method over their useful lives
	(5 years).
2. Accounting method for deferred	New investment unit issuance costs
assets	Recognized as expense in full amount when incurred.
3. Recognition of revenue and expenses	Accounting treatment of property tax, etc.
	For property taxes, city planning taxes, depreciable assets taxes, etc., for real estate held,
	the amount of tax levied corresponding to the accounting period is recorded as expenses
	related to property rental business.
	The amount equivalent to property taxes, etc. to be paid by MORI TRUST Hotel Reit, Inc.
	in the first year for acquisition of trust beneficiary rights in real estate is not recorded as
	expenses but included in the acquisition costs for the related trust beneficiary rights. The
	amount equivalent to property taxes, etc. included in acquisition costs for trust beneficiary
	rights was ¥157,172 thousand for the previous fiscal period. No property taxes, etc. were
	included in acquisition costs for trust beneficiary rights for the current fiscal period.
4. Scope of cash and cash equivalents	Cash and cash equivalents in the statements of cash flows include the following:
in the statements of cash flows	(1) cash on hand and cash in trust;
in the statements of easi nows	(2) deposits and deposits in trust that can be withdrawn at any time; and
	(3) short-term investments that are readily convertible, bear little risk in price
	fluctuations, and mature within three months of the date of acquisition.
5	
5. Accounting treatment of trust	For trust beneficiary interests in real estate owned by MORI TRUST Hotel Reit, Inc., all
beneficiary interests in real estate,	accounts of assets and liabilities within the assets in trust as well as all accounts of revenue
etc.	generated and expenses incurred from the assets in trust are recognized in the relevant
	accounts of the balance sheets and statements of income.
	The following assets in trust recognized in the relevant accounts are presented separately
	on the balance sheets due to their materiality.
	(1) Cash and deposits in trust
	(2) Buildings in trust, structures in trust, and land in trust
6. Accounting treatment of	Consumption taxes and local consumption taxes are accounted for by the taxes exclusion
consumption taxes, etc.	method.

# [Notes to Balance Sheets]

		Previous fiscal period (as of February 28, 2017)	Current fiscal period (as of August 31, 2017)
*	1 Minimum net assets as provided in Article 67, paragraph 4 of the Investment Trust Law	50,000 thousand yen	50,000 thousand yen

[Notes to Statements of income]

(Thousands of yen)

	(Thousands of yet				
	Previous fiscal period		Current fiscal period		
	(March 1, 2016 – February 28,	2017)	(March 1, 2017 – August 31, 2	017)	
*1 Breakdown of	A. Property-related revenues		A. Property-related revenues		
operating income	Lease business revenues		Lease business revenues		
from property rental business	Rent	2,264,917	Rent	2,302,325	
	Total property-related revenues	2,264,917	Total property-related revenues	2,302,325	
	B. Property-related expenses		B. Property-related expenses		
	Expenses related to property rental business		Expenses related to property rental business		
	Insurance expenses	3,212	Property and other taxes	224,257	
	Repairs and maintenance expenses	7,910	Insurance expenses	3,168	
	Depreciation	343,404	Repairs and maintenance expenses	2,326	
	Other expenses related to property rental business	804	Depreciation	312,168	
	Total property-related expenses	355,331	Other expenses related to property rental business	800	
	C. Operating income from property rental business (A – B)	1,909,586	Total property-related expenses	542,719	
			C. Operating income from property rental business (A – B)	1,759,605	
*2 Transactions	Revenue and expenses attributable to		Revenue and expenses attributable to		
with major unit	operating transactions		operating transactions		
holders	Operating revenues	1,489,829	Operating revenues	1,649,988	
	Operating expenses	7,910	Operating expenses	2,326	

[Notes to Statements of changes in net assets]

	Previous fiscal period (March 1, 2016 – February 28, 2017)	Current fiscal period (March 1, 2017 – August 31, 2017)	
*1 Total number of authorized investment units and total number of investment units issued			
Total number of authorized investment units	10,000,000 units	10,000,000 units	
Total number of investment units issued at the end of the fiscal period	500,000 units	500,000 units	

[Notes to Statements of Cash Flows]

			(T	housands of yen)
	Previous fiscal period		Current fiscal peri	od
	(March 1, 2016 – Februar	y 28, 2017)	(March 1, 2017 – August	31, 2017)
*1 Reconciliation between	(as of February 28, 2017)		(as of August 31, 2017)	
cash and cash equivalents	Cash and deposits	2,179,729	Cash and deposits	2,952,743
at end of period and relevant amounts on the	Cash and deposits in trust	1,649,608	Cash and deposits in trust	1,632,208
balance sheets	Cash and cash equivalents	3,829,338	Cash and cash equivalents	4,584,951

[Lease Transactions]

Operating lease transactions (Lessor)

Future lease payments

	Previous fiscal period	Current fiscal period
	(as of February 28, 2017)	(as of August 31, 2017)
Due within 1 year	1,304,673 thousand yen	1,304,673 thousand yen
Due after 1 year	12,394,396 thousand yen	11,742,060 thousand yen
Total	13,699,070 thousand yen	13,046,733 thousand yen

#### [Financial Instruments]

- 1. Matters regarding financial instruments
- (1) Policy for financial instruments

To conduct the efficient management of assets and contribute to the management stability, MORI TRUST Hotel Reit, Inc. procures funds for the acquisition of assets, the payment of repair and maintenance expenses and dividends, the repayment of debt (including the repayment of leasehold deposits, etc. and loans as well as the obligations of investment corporation bonds), working capital, etc. mainly by borrowing, issuing investment corporation bonds, or issuing investment units.

Surpluses are carefully invested in consideration of the safety of the investment and convertibility into cash and in view of interest rates and cash flows.

(2) Types of financial instruments, related risk and risk management for financial instruments

Proceeds from borrowings are used mainly to acquire trust beneficiary interests in real estate.

These borrowings are exposed to liquidity risks at maturity. However, MORI TRUST Hotel Reit, Inc. appropriately manages the LTV ratio to limit the impact of higher market interest rates on MORI TRUST Hotel Reit, Inc.'s operations, and also seeks to disperse of maturities to manage this risk.

#### (3) Supplementary remarks on fair value of financial instruments

The fair value of financial instruments is based on market prices or a reasonably calculated value if there is no market price available. As certain assumptions are used in calculating these values, these values may vary if different assumptions are used.

### 2. Matters regarding fair value of financial instruments

Balance sheet carrying amounts, fair values, and the difference between them as of February 28, 2017 are as shown below. Financial instruments whose fair values are considered to be extremely difficult to determine are not included in the table below (Note 2).

	Balance sheet carrying amount	Fair value	Difference
	(Thousands of yen)	(Thousands of yen)	(Thousands of yen)
(1) Cash and deposits	2,179,729	2,179,729	_
(2) Cash and deposits in trust	1,649,608	1,649,608	_
Total assets	3,829,338	3,829,338	_
(1) Short-term loans payable	23,000,000	23,000,000	_
(2) Long-term loans payable	27,500,000	27,504,836	4,836
Total liabilities	50,500,000	50,504,836	4,836

Balance sheet carrying amounts, fair values, and the difference between them as of August 31, 2017 are as shown below. Financial instruments whose fair values are considered to be extremely difficult to determine are not included in the table below (Note 2).

	Balance sheet carrying amount	Fair value	Difference
	(Thousands of yen)	(Thousands of yen)	(Thousands of yen)
(1) Cash and deposits	2,952,743	2,952,743	-
(2) Cash and deposits in trust	1,632,208	1,632,208	_
Total assets	4,584,951	4,584,951	—
(1) Short-term loans payable	22,000,000	22,000,000	—
(2) Long-term loans payable	27,500,000	27,285,959	(214,040)
Total liabilities	49,500,000	49,285,959	(214,040)

(Note 1) Measurement of fair values of financial instruments

Assets

(1) Cash and deposits, and (2) Cash and deposits in trust

As these items are settled within a short-term period, their fair value approximates the balance sheet carrying amount. Therefore, for these items, the carrying value is reported as the fair value.

Liabilities

(1) Short-term loans payable

As short-term loans payable are settled within a short-term period, the fair value approximates the balance sheet carrying amount. Therefore, for this item, the carrying value is reported as the fair value.

(2) Long-term loans payable

The fair value of long-term loans payable is calculated by discounting the total of principal and interest at the rate to be applied if similar new loans were entered into.

(Note 2) Balance sheet carrying amount of financial instruments whose fair value is considered to be extremely difficult to determine

	Previous fiscal period (as of February 28, 2017)	Current fiscal period (as of August 31, 2017)
Tenant leasehold and security deposits	4,554,473	4,554,473

Tenant leasehold and security deposits, which are deposited by lessees of rental properties, are not subject to fair value disclosure because there are no market prices for them and it is not possible to reasonably estimate future cash flow because it is impossible to estimate the actual deposit term, and therefore it is considered to be extremely difficult to determine their fair values.

(Note 3) Redemption schedule for monetary claims after balance sheet date (as of February 28, 2017)

	Due within 1 year (Thousands of yen)		Due after 2 years through 3 years (Thousands of yen)	Due after 3 years through 4 years (Thousands of yen)	Due after 4 years through 5 years (Thousands of yen)	Due after 5 years (Thousands of yen)
Cash and deposits	2,179,729	-	=	-	-	-
Cash and deposits in trust	1,649,608	=	-	_	-	=
Total	3,829,338	-	-	-	-	-

### Redemption schedule for monetary claims after balance sheet date (as of August 31, 2017)

	Due within 1 year (Thousands of yen)	Due after 1 year through 2 years (Thousands of yen)	Due after 2 years through 3 years (Thousands of yen)	Due after 3 years through 4 years (Thousands of yen)	Due after 4 years through 5 years (Thousands of yen)	Due after 5 years (Thousands of yen)
Cash and deposits	2,952,743	-	-	-	-	-
Cash and deposits in trust	1,632,208	-	-	-	-	-
Total	4,584,951	-	-	-	-	-

#### (Note 4) Expected amount of repayments of loans after balance sheet date (as of February 28, 2017)

	Due within 1 year (Thousands of yen)	Due after 1 year through 2 years (Thousands of yen)	Due after 2 years through 3 years (Thousands of yen)	Due after 3 years through 4 years (Thousands of yen)	Due after 4 years through 5 years (Thousands of yen)	Due after 5 years (Thousands of yen)
Short-term loans payable	23,000,000	=	-	-	-	-
Long-term loans payable	-	-	14,500,000	-	7,500,000	5,500,000
Total	23,000,000	=	14,500,000	-	7,500,000	5,500,000

Expected amount of repayments of loans after balance sheet date (as of August 31, 2017)

	Due within 1 year (Thousands of yen)	Due after 1 year through 2 years (Thousands of yen)	Due after 2 years through 3 years (Thousands of yen)	Due after 3 years through 4 years (Thousands of yen)	Due after 4 years through 5 years (Thousands of yen)	Due after 5 years (Thousands of yen)
Short-term loans payable	22,000,000	-	-	-	-	-
Long-term loans payable	-	-	14,500,000	-	7,500,000	5,500,000
Total	22,000,000	_	14,500,000	-	7,500,000	5,500,000

[Tax Effect Accounting]

				(Th	ousands of Yen)	
		Previous fiscal perio	od	Current fiscal period		
		(as of February 28, 20	017)	(as of August 31, 20	17)	
1.	8	(Deferred tax assets)		(Deferred tax assets)		
	of deferred tax assets and	Accrued enterprise tax	34	Accrued enterprise tax	8	
	liabilities	Total deferred tax assets	34	Total deferred tax assets	8	
		Net deferred tax assets	34	Net deferred tax assets	8	
2.	Reconciliation of	Statutory tax rate	31.74%	Statutory tax rate	31.74%	
	difference between the	(Adjustments)		(Adjustments)		
	statutory tax rate and the effective tax rate after	Deductible distributions	(30.89%)	Deductible distributions	(31.73%)	
	application of tax effect	Use of loss carried forward	(0.81%)	Other	0.04%	
	accounting	Other	0.08%	Effective tax rate after application of tax accounting	0.05%	
		Effective tax rate after application of tax accounting	0.12%			

#### [Related Party Transactions]

# 1. Parent company and major corporate unitholders, etc.

Previous fiscal period (March 1, 2016 – February 28, 2017)

Attribute	Name	Location	Capital stock (Thousands of yen)	Business or occupation	Ownership ratio of units, etc. (%)	Nature of r Concurrent officers, etc	relationship Business relationship	Nature of transaction	Amount of transaction (Thousands of yen)	Account	Balance at the end of the period (Thousands of yen)	
		Mori Trust Minato-ku, Co., Ltd. Tokyo							Receipt of capital contribution (Note 3)	47,900,000	_	
Parent company	Mori Trust Co., Ltd.		30,000,000 Real estate business	96.0%	None	Parent company and leasing and management of real estate	Purchase of real estate trust beneficiary interests (Note 3)	102,000,000	_	_		
								Leasing of real estate (Note 3)	1,246,299	_	_	
							Major unitholder	Leasing of real estate (Note 3)	243,530	Advances received	292,506	
Major unitholder	Mori Trust Minato-ku, Co., Ltd. Tokyo 30,000,000 Real estate business 32.8%	None	and leasing and management of real estate	Tenant leasehold and security deposits (Note 3)	3,281,000	Tenant leasehold and security deposits	3,281,000					

(Note 1) Consumption taxes are not included in transaction amounts but are included in the balance at the end of the period.

(Note 2) Transaction terms and policies for determining transactions terms: Transaction terms are determined taking into consideration current market prices.

(Note 3) Mori Trust Co., Ltd. was classed as a parent company from March 1, 2016 to February 6, 2017 but is classed as a major unitholder as of the end of the current fiscal period due to changes in units associated with the listing on February 7, 2017. Accordingly, receipt of capital contribution and purchase of real estate beneficiary interests are reported as transactions with the parent company, which was the attribute of Mori Trust Co., Ltd. at the time of the transactions. Tenant leasehold and security deposits received when Mori Trust Co., Ltd. was parent company are reported as transactions with major unitholder, which was the attribute of Mori Trust Co, Ltd at the end of the period because there was an outstanding balance at the end of the period. The amounts of transactions for leasing of real estate are those for the applicable periods respectively.

(Note 4) Ownership ratio of units, etc. is rounded to one decimal place.

Current fiscal period (March 1, 2017 – August 31, 2017)

Attribute	Name	Location	Capital stock (Thousands of yen)	Business or occupation	Ownership ratio of units, etc. (%)	Nature of r Concurrent officers, etc	elationship Business relationship	Nature of transaction	Amount of transaction (Thousands of yen)	Account	Balance at the end of the period (Thousands of yen)
						Major unitholder			Advances received	292,417	
Major unitholder	Mori Trust Co., Ltd.	Minato-ku, Tokyo	30,000,000	Real estate business	32.8%	None	and leasing and management of real estate		1,649,988	Tenant leasehold and security deposits	3,281,000

(Note 1) Consumption taxes are not included in transaction amounts but are included in the balance at the end of the period.

(Note 2) Transaction terms and policies for determining transactions terms: Transaction terms are determined taking into consideration current market prices. (Note 3) Ownership ratio of units, etc. is rounded to one decimal place.

#### 2. Affiliated companies, etc.

Previous fiscal period (March 1, 2016 – February 28, 2017) Not applicable.

Current fiscal period (March 1, 2017 – August 31, 2017) Not applicable.

# 3. Sister companies, etc.

	1	Location	Capital		, <u>,</u>	Nature of relationship			Amount of		Balance at
Attribute	Name		stock	Business or occupation	Ownership ratio of units, etc.	Concurrent officers, etc.	Business relationship	Nature of transaction	transaction (Thousands of yen)	Account	the end of the period (Thousands of yen)
Subsidiary of parent company (Note 3)	Mori Trust Hotels & Resorts Co., Ltd.	Minato- ku, Tokyo	100,000	Hotel business	4.0%	None	Operation of hotels at owned properties	Receipt of capital contribution	2,000,000	l	_
Subsidiary of parent company (Note 4)	Mori Trust Hotel Asset Management Co., Ltd.	Minato- ku, Tokyo	200,000	Management of assets of investment corporation	_	One concurrently serving officer	Asset management company	Payment of asset management fee (Note 5)	220,130	l	_
Subsidiary of major unitholder (Note 4)	Mori Trust Hotel Asset Management Co., Ltd.	Minato- ku, Tokyo	200,000	Management of assets of investment corporation	_	One concurrently serving officer	Asset management company	Payment of asset management fee	5,383	Accounts payable- other	96,459

(Note 1) Consumption taxes are not included in transaction amounts but are included in the balance at the end of the period.

(Note 2) Transaction terms and policies for determining transactions terms: Transaction terms are determined taking into consideration current market prices.

(Note 3) When Mori Trust Co., Ltd. became a major unitholder of MORI TRUST Hotel Reit, Inc. rather than its parent company as stated in (Note 3) of "Parent company and major corporate unitholders, etc.," Mori Trust Hotels & Resorts Co., Ltd. also became a subsidiary of a major unitholder rather than a subsidiary of the parent company. However, Mori Trust Hotels & Resorts Co., Ltd. is shown as a subsidiary of the parent company, which was its attribute at the time of receipt of the capital contribution.

(Note 4) When Mori Trust Co., Ltd. became a major unitholder of MORI TRUST Hotel Reit, Inc. rather than its parent company as stated in (Note 3) of "Parent company and major corporate unitholders, etc.," Mori Trust Hotel Asset Management Co., Ltd. also became a subsidiary of a major unitholder rather than a subsidiary of the parent company. Accordingly, the transaction amounts for payment of asset management fee are those for the applicable periods respectively.

(Note 5) The amount of transaction for payment of asset management fee includes a property management fee of 136,200 thousand yen which is included in the balance sheet carrying amount of the relevant real estate.

	Name	Location (T	Capital stock (Thousands of yen)	Business or	Ownership ratio of units, etc.	Nature of relationship			Amount of		Balance at
Attribute						Concurrent officers, etc.	Business relationship	Nature of transaction	transaction (Thousands of yen)	Account	the end of the period (Thousands of yen)
Subsidiary of major unitholder	Mori Trust Hotel Asset Management Co., Ltd.	Minato- ku, Tokyo	200,000	Management of assets of investment corporation	Ι	None	Asset management company	Payment of asset management fee		Accounts payable- other	98,719

Current fiscal period (March 1, 2017 – August 31, 2017)

(Note 1) Consumption taxes are not included in transaction amounts but are included in the balance at the end of the period.

(Note 2) Transaction terms and policies for determining transactions terms: Transaction terms are determined taking into consideration current market prices.

#### 4. Officers and major individual unitholders

Previous fiscal period (March 1, 2016 – February 28, 2017) Not applicable.

Current fiscal period (March 1, 2017 – August 31, 2017) Not applicable.

### [Investment and Rental Properties]

MORI TRUST Hotel Reit, Inc. holds investment and rental properties for use as hotels in Tokyo and other regions. The balance sheet carrying amounts, changes during the fiscal period, and fair values of these investment and rental properties are as follows.

			(Thousands of yen)		
Use		Previous fiscal period	Current fiscal period		
Use		(March 1, 2016 – February 28, 2017)	(March 1, 2017 – August 31, 2017)		
	Balance sheet carrying amount				
	Balance at beginning of period	Balance at beginning of period –			
Hotel	Changes during period	102,117,667	(311,073)		
	Balance at end of period	102,117,667	101,806,593		
	Fair value at end of period	110,700,000	110,700,000		

(Note 1) The balance sheet carrying amount is the acquisition cost less accumulated depreciation.

(Note 2) The main reason for the increase during the previous period is the acquisition of four properties (102,460,255 thousand yen), and the main reason for the decrease during the previous period is depreciation (343,404 thousand yen). The main reason for the increase during the current period is the capital expenditure (1,094 thousand yen), and the main reason for the decrease during the current period is depreciation (312,168 thousand yen).

(Note 3) Fair value at end of period is the appraisal value provided by an independent real estate appraiser.

The profit or loss concerning investment and rental properties is indicated under "Notes to Statements of income."

#### [Segment Information, etc.]

#### 1. Segment information

Disclosure is omitted as MORI TRUST Hotel Reit, Inc. has only one segment, which is the real estate leasing business.

#### 2. Related information

Previous fiscal period (March 1, 2016 - February 28, 2017)

(1) Information about products and services

Disclosure is omitted as operating revenues from external customers of products and services within a single category exceeds 90% of operating revenue on the statement of income.

#### (2) Information about geographical area

i) Operating revenues

Disclosure is omitted since operating revenues from external customers in Japan exceeds 90% of operating revenues on the statement of income.

ii) Property and equipment

Disclosure is omitted since the amount of property and equipment located in Japan exceeds 90% of property and equipment on the balance sheet.

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#### (3) Information about major customers

		(Inousands of yen)
Name	Operating revenues	Related segment
Mori Trust Co., Ltd.	1,489,829	Property rental business
Sunroute Co., Ltd.	775,088	Property rental business

Current fiscal period (March 1, 2017 - August 31, 2017)

(1) Information about products and services

Disclosure is omitted as operating revenues from external customers of products and services within a single category exceeds 90% of operating revenue on the statement of income.

#### (2) Information about geographical area

i) Operating revenues

Disclosure is omitted since operating revenues from external customers in Japan exceeds 90% of operating revenues on the statement of income.

ii) Property and equipment

Disclosure is omitted since the amount of property and equipment located in Japan exceeds 90% of property and equipment on the balance sheet.

(3) Information about major customers

		(Thousands of yen)
Name	Operating revenues	Related segment
Mori Trust Co., Ltd.	1,649,988	Property rental business
Sunroute Co., Ltd.	652,336	Property rental business

(Note) The status of the lessee and its rights and obligations for Hotel Sunroute Plaza Shinjuku has been succeeded from Sunroute Co., Ltd. to Sotetsu Hotel Management Co., Ltd. as a result of the company split as of October 1, 2017.

[Per Unit Information]

Previous fiscal period	1	Current fiscal period				
(March 1, 2016 – February 2	8, 2017)	(March 1, 2017 – August 31, 2017)				
Net assets per unit	103,105yen	Net assets per unit	103,070yen			
Net income per unit	4,257yen	Net income per unit	3,069yen			
Net income per unit is calculated by divid	ing net income by the	e Net income per unit is calculated by dividing net income by the				
day-weighted average number of investme	nt units for the period.	day-weighted average number of investment units for the period.				
Diluted net income per investment unit is no	ot presented, as there is	is Diluted net income per investment unit is not presented, as there is				
no potential investment unit.		no potential investment unit.				
(Note) The basis for calculating net income per unit	it is as follows:					

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	Previous fiscal period (March 1, 2016 – February 28, 2017)	Current fiscal period (March 1, 2017 – August 31, 2017)		
Net income (Thousands of yen)	1,593,398	1,534,838		
Amount not attributable to common unitholders (Thousands of yen)	_	_		
Net income attributable to common investment units (Thousands of yen)	1,593,398	1,534,838		
Average number of investment units for the period (Units)	374,225	500,000		

[Significant Subsequent Events]

Not applicable.

# (7) [Supplementary Schedules]

i) Summary table included in the schedule of real estate, etc.

								(Thousar	nds of yen)
Ту	pe of asset	Balance at the beginning of the period	Increase during the period	Decrease during the period	Balance at the end of the period	Accumulated or accumulated amortization	depreciation Depreciation and amortization during the period	Balance at end of period (less depreciation and amortization)	Remarks
	Buildings in trust	16,810,983	1,094	-	16,812,078	653,906	311,379	16,158,171	
Property	Structures in trust	5,640	_	-	5,640	1,665	788	3,974	
and equipment	Land in trust	85,644,447	_	-	85,644,447	-		85,644,447	
. 1. 1	Subtotal	102,461,071	1,094	-	102,462,166	655,572	312,168	101,806,593	
Intangible	Software	1,800	1,200	-	3,000	230	200	2,770	
assets	Subtotal	1,800	1,200	-	3,000	230	200	2,770	
	Total	102,462,871	2,294	-	102,465,166	655,802	312,368	101,809,363	

#### ii) Schedule of borrowings

								(	Thousand	ls of yen)
	Lender	Balance at the beginning of the period	Increase during the period	Decrease during the period	Balance at the end of the period	Average interest rate (Note 1)	Repayment date	Repayment method	Use	Remarks
	Sumitomo Mitsui Trust Bank, Limited	6,000,000	_	_	6,000,000	0.23000%	Nov. 30, 2017	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
payable	Mitsubishi UFJ Trust & Banking Corporation	6,000,000	_	l	6,000,000	0.23000%	Nov. 30, 2017	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
Short-term loans payable	Mizuho Bank, Ltd.	5,500,000	-	500,000	5,000,000	0.23000%	Nov. 30, 2017	Lump-sum payment at maturity (Note 2)	(Note 3)	Unsecured /Non- guaranteed
Short	Sumitomo Mitsui Banking Corporation	5,500,000	_	500,000	5,000,000	0.23000%	Nov. 30, 2017	Lump-sum payment at maturity (Note 2)	(Note 3)	Unsecured /Non- guaranteed
	Total	23,000,000	—	1,000,000	22,000,000					
	Mizuho Bank, Ltd.	7,000,000			7,000,000	0.36750%	Nov. 29, 2019	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
	Sumitomo Mitsui Banking Corporation	5,500,000	-	-	5,500,000	0.36750%	Nov. 29, 2019	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
	Mizuho Trust & Banking Co., Ltd.	2,000,000	Ι	_	2,000,000	0.36750%	Nov. 29, 2019	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
iyable	Sumitomo Mitsui Trust Bank, Limited	3,000,000		_	3,000,000	0.49630%	Nov. 30, 2021	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
a loans pa	Mitsubishi UFJ Trust & Banking Corporation	3,000,000	_	_	3,000,000	0.49630%	Nov. 30, 2021	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
Long-term loans payable	Development Bank of Japan Inc.	1,500,000	_		1,500,000	0.49630%	Nov. 30, 2021	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
	Mizuho Bank, Ltd.	2,000,000	_		2,000,000	0.63750%	Nov. 30, 2023	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
	Sumitomo Mitsui Banking Corporation	2,000,000	_	_	2,000,000	0.63750%	Nov. 30, 2023	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
	Development Bank of Japan Inc.	1,500,000	_	_	1,500,000	0.63750%	Nov. 30, 2023	Lump-sum payment at maturity	(Note 3)	Unsecured /Non- guaranteed
L	Total	27,500,000	_		27,500,000					
	Grand Total	50,500,000	_	1,000,000	49,500,000					

(Note 1) The average rate for variable rates is the weighted average of the interest rate during the period.

(Note 2) MORI TRUST Hotel Reit, Inc. partially repaid the loan, ahead of schedule, on August 31, 2017.

(Note 3) The funds are used to finance the acquisition of real estate beneficiary interests and related costs, and the repayment of loans.

(Note 4) The following table shows the repayment schedule of long-term loans (excluding those due within one year) each year during the five years from the balance sheet date.

				(Thousands of yen)
	Due after 1 to 2 years	Due after 2 to 3 years	Due after 3 to 4 years	Due after 4 to 5 years
Long-term loans	-	14,500,000	—	7,500,000